# **AMIR HANNA**

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#### **OBJECTIVE**

I am a highly motivated and experienced professional seeking new opportunities in a dynamic and challenging environment. With a diverse background in various fields including IT, travel, and business, I bring a unique set of skills and knowledge to any organization.

### **EDUCATION**

- 2017 Certificate of training / attendance at the advanced training course: "Operator of Banking and Credit Area Services" Career Consulting Center, Milan (Italy)
- 2012 Computer license ECDL Treviso (Italy)
- 2004 Master's Degree in Policies and Social Services University of Suhag (Egypt)

## **WORK EXPERIENCE**

- o (2020 2023) Founder, Director, CEO Realm Tours LLC, USA
  - Successfully founded and operate a travel agency and OTA-GDS platform.
- o (2018 2023) Founder, Director, CEO FixandGo24, Italy
  - Founded and managed a company specializing in technical assistance, IT solutions, web and graphic design services.
- o (2016 2018) Computer technician Pablo SA, Switzerland
  - Performed installation, maintenance and repair of various types of computers and data connection devices.
  - Conducted preventative maintenance and resolved virus and malware issues.
    Managed commercial and residential maintenance of company networks.
- o (2013 2014) Manager and partner Maramar Sagl, Switzerland
  - Managed import/export operations and a jewelry, leather goods, bijoux and art gallery.
  - Maintained supplier contacts in Asia, Africa, and Europe.
  - Participated in retail and wholesale operations, events, and fairs.
- o (2012 2013) Tour Leader, ABA Travel Agency, Sharm El Sheikh (Egypt)
  - Guided tourists from arrival to departure.
- o (2009 2012) Associate owner of various family shops, Sharm El-Sheikh (Egypt)

- Owned and operated family shops specializing in jewelry, mini markets and bazaars.
- o (2007 2009) Marketing Manager, for various goldsmiths Santa Maria "Trust Point Group" (Egypt)
  - Managed points of sale and instructed sales techniques and product knowledge to staff.
  - Purchased products from wholesalers in Dubai and Cairo.
- o (2003 2007) Owner of an internet cafe Marsa Alam (Egypt)
  - Owned and operated an internet café, providing maintenance services for computers and mobile phones.
  - Customized and assembled hardware based on customer requests.

#### **COMMUNITY SERVICE**

- Excellent communication skills, sociability, high flexibility and dynamism with excellent organizational, personal management, interpersonal and teamwork skills.
- Spirit of initiative, autonomy and great ability to listen and support the customer.
- Versatile, particularly conscientious, reliable and responsible.

#### LANGUAGES

Arabic (Mother language),

Italian (Excellent level of oral and written communication),

English (Very good written and spoken), French (Good understanding and communication).

## **COMPUTER SKILLS**

Excellent knowledge and use of the Office Package, Access and various operating systems including Windows Server/XP/Vista/7/8/10, Linux, Mac, Android, iOS and Windows Mobile.

## **OTHER**

Available to work abroad.

#### REFERENCES

References available upon request